

State Bank of India

BSE SENSEX 76,490 S&P CNX 23,259

CMP: INR831 TP: INR1,015 (+22%) Buy



Stock Info

Bloomberg	SBIN IN
Equity Shares (m)	8925
M.Cap.(INRb)/(USDb)	7423.5 / 88.9
52-Week Range (INR)	912 / 543
1, 6, 12 Rel. Per (%)	-4/25/18
12M Avg Val (INR M)	12758
Free float (%)	43.1

Financials Snapshot (INR b)

Y/E March	FY24	FY25E	FY26E
NII	1,599	1,755	1,969
OP	867	1,107	1,268
NP	611	713	817
NIM (%)	3.1	3.1	3.1
EPS (INR)	68.4	79.9	91.5
EPS Gr. (%)	21.6	16.8	14.5
ABV (INR)	365	432	506
Cons. BV (INR)	448	523	624

Ratios

RoE (%)	18.8	18.8	18.5
RoA (%)	1.0	1.1	1.1

Valuations

P/BV (x) (Cons.)	1.9	1.6	1.3
P/ABV (x)	1.6	1.4	1.2
P/E (x)*	8.7	7.5	6.5

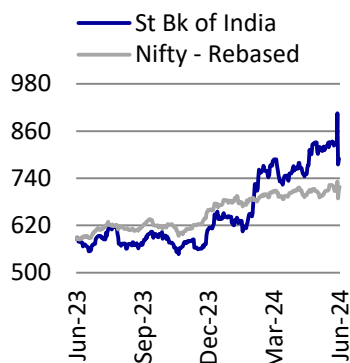
*adj for subs

Shareholding pattern (%)

As On	Mar-24	Dec-23	Mar-23
Promoter	56.9	56.9	56.9
DII	23.7	24.0	25.0
FII	12.0	11.8	10.8
Others	7.3	7.3	7.3

FII Includes depository receipts

Stock Performance (1-year)



Ruling the roost!

Stands tall among the best-performing banks globally

- State Bank of India (SBIN) has delivered a strong all-round performance for the past few years and has achieved new milestones in profitability (PAT surpassed INR600b in FY24). The bank has demonstrated considerable improvements in underwriting standards, while the consistent strengthening of its balance sheet has brought NPAs to pristine levels.
- In terms of returns, SBIN has delivered a 34% CAGR over the past two years, with its market cap swelling to ~USD89b. Our assessment of large global banks shows that SBIN has delivered the best-in-class RoE and loan growth among large global banks.
- During FY22-24, SBIN has delivered a ~16% CAGR in loans, outperforming many large peers. Interestingly, the current size of SBIN's balance sheet at INR62t is more than the combined GDP of almost 174 countries in the world. We reckon that this gap is only going to widen as SBIN delivers steady growth going ahead. SBIN has demonstrated high agility and superior execution even at this huge size and is well poised to maintain this momentum.
- A strong liability profile, an enviable CD ratio and robust tech capabilities position SBIN well to capitalize on growth opportunities as a stable policy environment and continued reforms continue to bolster overall economic activity.
- We estimate SBIN to deliver a 16% CAGR in earnings over FY24-26, backed by healthy loan growth, moderation in opex ratios and controlled credit cost (35-40bp), thus resulting in FY26E RoA/RoE of 1.1%/18.5%. SBIN remains one of our top ideas in the sector and we reiterate our BUY rating with a TP of INR1,015.

Remarkable earnings turnaround from losses to profit of INR600b

SBIN has delivered a remarkable earnings turnaround, surpassing the PAT milestone of INR600b in FY24, driven by improvements in asset quality, robust credit growth and steady margins. While earnings during the past three-year period of FY22-24 exceeded that of the prior 20 year (FY02-21), the bank's financial health and asset quality have also notably improved. We estimate the earnings outlook to remain robust and FY26E PAT to surpass INR800b, led by steady NII and controlled opex and provisions. The bank's focus on maintaining a healthy mix of RAM segments, coupled with robust underwriting and strengthening digital capabilities, will enable it to sustain its leadership position within the sector.

SBIN's balance sheet size surpasses GDP of 174 countries worldwide

The bank's balance sheet has grown at a steady pace, reaching INR62t in FY24. Notably, SBIN's balance sheet is equivalent to 21% of India's GDP and surpasses the combined GDP of 174 countries. With India projected to rank among the top three global economies by FY27, SBIN is well poised to expand its lead and play a pivotal role in shaping India's economic landscape, supported by policy continuity, strong governance, and ongoing reforms.

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Investors are advised to refer through important disclosures made at the last page of the Research Report.

Motilal Oswal research is available on www.motilalosal.com/Institutional-Equities, Bloomberg, Thomson Reuters, Factset and S&P Capital.

Is the valuation line getting blurred between private and PSU banks?

SBIN has undergone a significant transformation, with its RoE rebounding from FY16 lows, aided by improved asset quality, operational efficiency, and technological capabilities, resulting in strong returns vs. top private banks. SBIN has delivered outperformance since Nov'23 with 47% returns vs. 17% returns by Bank Nifty and 46% by the PSU Banks index. Historical concerns, such as high NPAs and slow loan growth, are diminishing as SBIN maintains commendable credit growth and a favorable CD ratio. Despite already delivering impressive returns over prior years, SBIN's consistent outperformance in RoE and leadership position in key operating metrics (details inside) will enable the bank to deliver strong returns.

The stage is becoming bigger: How is SBIN faring globally?

Compared to top global banks, SBIN's performance on key metrics highlights its remarkable turnaround, with the best-in-class RoE and impressive loan growth. SBIN has thus emerged as a standout entity not only in India but also among large global banks. In terms of returns over the past one year, SBIN with 44% return ranks second among the 14 large global banks that we have analyzed. As India progresses toward its goal of becoming a developed nation by 2047, SBIN's strong return ratios and healthy growth momentum should keep investor interest in the bank intact, potentially elevating its position in the global ranking and solidifying its status as a compelling investment opportunity.

Building strong digital capability; YONO emerges as key growth driver

SBIN's commitment to digital innovation includes collaborations with fintech companies and startups, exemplified by initiatives like the API Hub. This digital transformation extends to corporate banking with 'YONO for Business,' offering comprehensive digital solutions, and government banking, facilitating efficient collection and payment mechanisms. SBIN remains a leader in debit card spending, POS terminals, ATM transactions, and mobile banking transactions (both in volume and value terms). SBIN has more than 500m customers with ~74m YONO users. YONO records average daily logins of over 12.8m, with fresh ~13m new registrations in FY24.

Opex set to moderate; estimate C/I ratio to decline to 51% (59% in FY24)

SBIN in FY24 witnessed high opex of INR158.8b due to additional provisions for a 17% wage hike settlement and one-off pension provisions, resulting in a C/I ratio of ~59%. With the full impact of wage revision and pension already factored in, the overall wage bill is expected to moderate significantly to INR650-700b in FY25, leading to an anticipated reduction in cost ratios to 51% from 59% in FY24. Additionally, the rationalization of branches and increased usage of digital channels like YONO should boost operating efficiency, facilitating a gradual moderation in cost ratios.

Strengthened underwriting to keep credit costs in check

SBIN's asset quality has seen steady improvements, supported by healthy underwriting and a consistent recovery from the TWO pool. With controlled slippages and the best-in-class slippage rate of 0.6% in FY24, the bank's GNPA/NNPA ratios moderated to 2.24%/0.57% in 4QFY24, while PCR stood 75% (91.9% including

TWO). With a restructured book at 0.5% of loans and a negligible SMA pool, incremental slippages are expected to remain low. The bank's conservative guidance for controlled credit cost at <50bp, with efforts to keep it at 25-30bp, reflects a proactive approach to maintaining strong asset quality. We estimate GNPA/NNPA ratios to moderate to 1.97%/0.48% by FY26E, with credit cost likely to sustain at ~40bp over FY25-26E.

Valuation and view

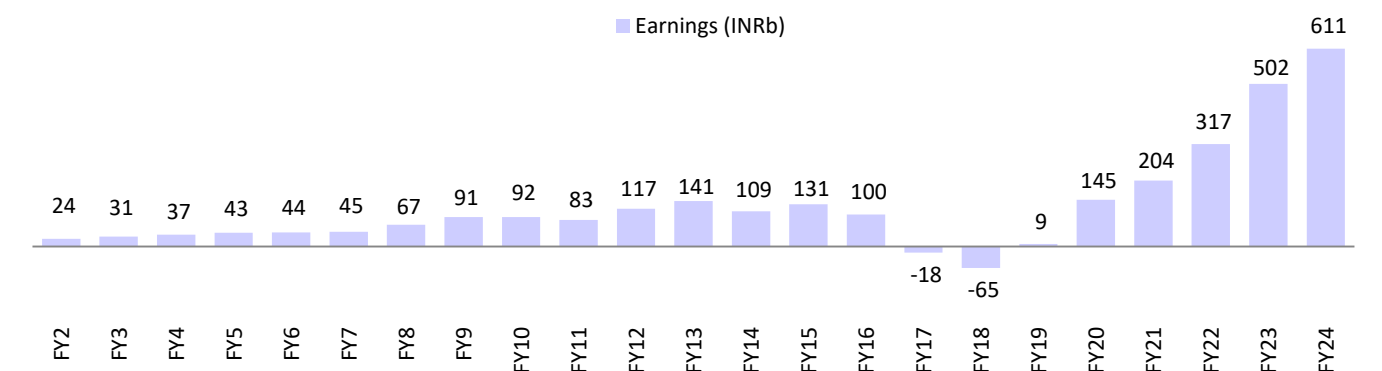
SBIN remains well positioned to deliver sustainable growth with high profitability, led by healthy loan growth, controlled opex and provisions. The management has guided for broadly stable margins going forward as the bank has levers in place (CD ratio, MCLR re-pricing) to mitigate the impact of the elevated cost of deposits. SBIN is well positioned to sustain its growth trajectory, supported by a low CD ratio, strong underwriting and continued momentum in YONO. The asset quality performance remains strong with consistent improvements in headline asset quality ratios. SBIN is one of our preferred ideas in the sector. We estimate a 15% CAGR in net profit over FY24-26E, with FY26E RoA/RoE of ~1.1%/18.5%. **Reiterate BUY with a revised TP of INR1,015 (1.5x FY26E ABV + INR235 from subs).**

SBIN’s earnings turnaround: From losses to INR600b PAT

Three-years PAT (FY22-24) equivalent to prior 20 years PAT (FY02-21)

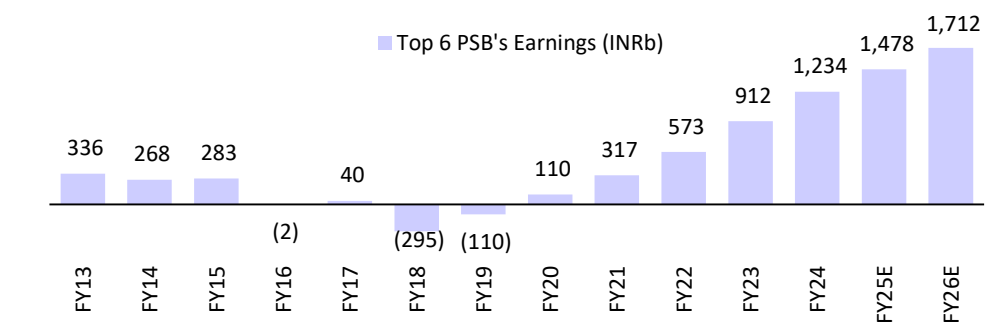
- SBIN has showcased a remarkable earnings turnaround, with profit crossing INR600b in FY24. This is attributed to significant improvements in asset quality, robust credit growth, and steady margins, which have collectively driven SBIN's impressive earnings performance in recent years. SBIN's aggregate earnings over FY22-24 surpassed its cumulative earnings over FY02-21, highlighting a substantial shift in the bank's financial health and operational efficiency.
- The bank’s earnings growth trajectory remains promising, primarily fuelled by steady net interest income and controlled opex and provisions. We estimate SBIN to deliver PAT of INR816b by FY26.
- The bank's focus on maintaining a healthy mix of RAM segments further strengthens its revenue generation capabilities and enhances long-term sustainability. SBIN's consistent efforts to drive operational efficiency, digital transformation, and prudent risk management will enable it to sustain its leadership position and differentiate itself within the sector over the medium term.

Exhibit 1: SBIN’s three-year earnings of INR1,430b (FY22-24) is equivalent to its prior 20-year PAT of INR1,429b (FY02-21)



Source: MOFSL, Company

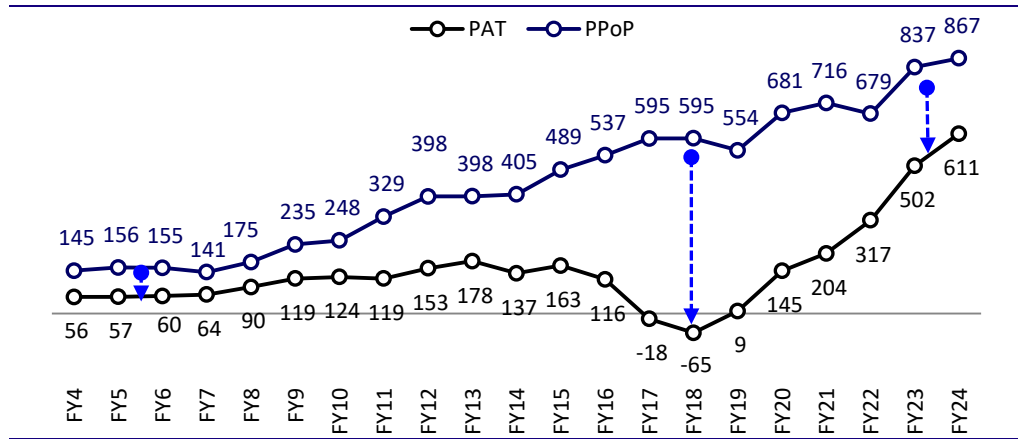
Exhibit 2: Earnings of top six PSBs have reached INR1.2t in FY24



*Six PSBs under MOFSL coverage

Source: Company, MOFSL

Exhibit 3: Gap between PPOP and PAT has narrowed as provisioning expenses have receded



Source: Company, MOFSL

Why this SBIN is different vs the previous upcycles?

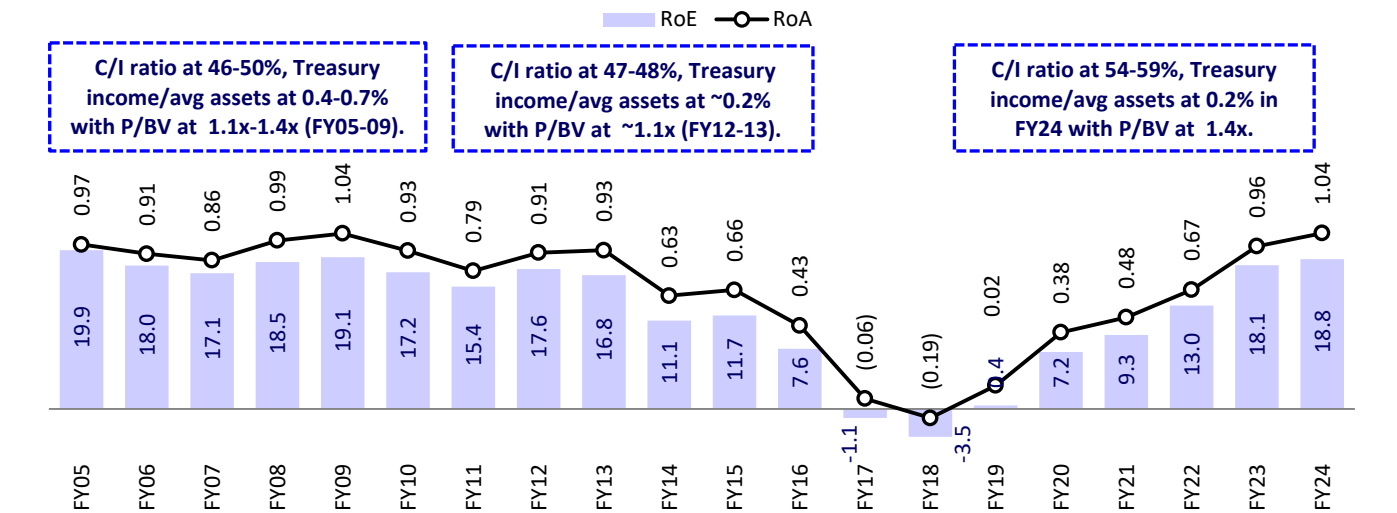
Historical multiples may not yield right assessment of future valuations

- SBIN's RoE was under pressure in FY16 due to high levels of NPAs and slower credit growth. However, the bank has seen a remarkable transformation with improvements in asset quality, enhanced operational efficiency backed by robust technological capabilities, and a sharp pickup in earnings. SBIN's RoE has thus not only recovered to its historically high level but also stands higher than the average of the three largest private sector banks, which differentiates it from the previous uptrends.
- Historical issues, such as high NPAs, slower loan growth and muted profitability, have created a bias against the bank. However, these concerns are becoming less relevant as SBIN's asset quality and operational efficiency have significantly improved, enabling it to deliver strong return ratios on a sustainable basis. SBIN has delivered commendable credit growth at a ~16 CAGR during FY22-24 vs. average 15% by other five PSU banks under our coverage and average ~17% by the three largest private banks. The current CD ratio further positions SBI favorably to deliver sustainable credit growth.
- **Can SBIN re-rate further after 47% return since Nov'23?** SBIN has delivered 94% returns over the past three years vs. 42% returns by Bank Nifty. The bank's consistent outperformance in RoE and strong key operating metrics (discussed below) will enable SBIN to sustain strong returns, besides delivering 47% returns since Nov'23 vs. 17% by Bank Nifty and 46% by the PSU Banks index.

1. Achieved RoE leadership alongside better earnings quality

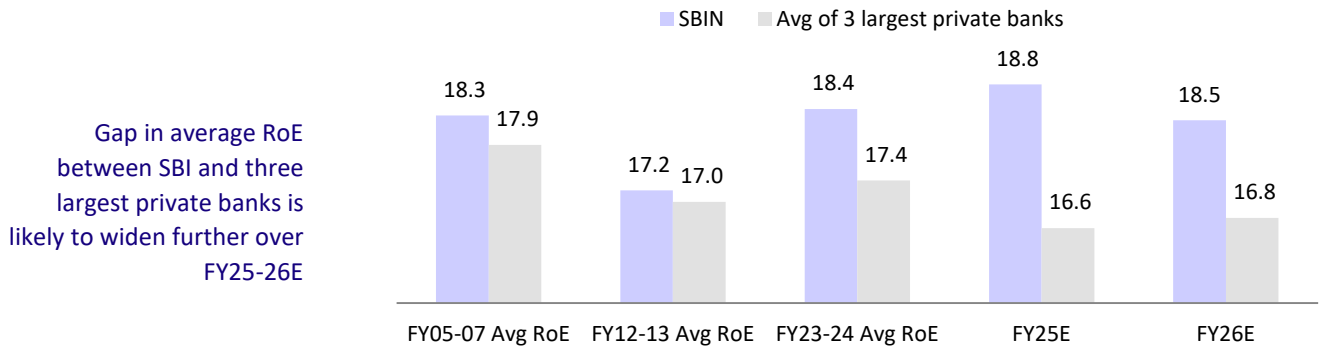
- SBIN has been outperforming in RoE compared to the average of three largest private banks. Over the years, SBIN has demonstrated resilience and strategic focus in key areas such as asset quality, operational efficiency and technological upgrades.
- These efforts have helped SBIN achieve the leadership position in RoE even as the contribution of treasury gains has declined considerably and even as the bank has incurred high opex in recent years due to both wage and one-off pension provisions.
- During FY23-24, SBIN delivered an impressive average RoE of 18.4%, surpassing the average RoE of the three largest private banks, which stood at 17.4%. It is particularly interesting to note how the RoE gap between SBIN and private banks has evolved over time despite high opex incurred by SBIN in recent years.
- We expect SBIN to maintain its RoE leadership as we estimate average RoE of 18.7% over FY25-26E. The average RoE for other large private banks is expected to be 16.7% during the same period.

Exhibit 4: SBIN has superseded the profitability it delivered in previous uptrends despite high C/I and low treasury gains



Source: Company, MOFSL

Exhibit 5: Comparison of SBIN’s RoE vs. average of three largest private banks



Gap in average RoE between SBI and three largest private banks is likely to widen further over FY25-26E

*Three largest private banks: HDFC, ICICI, Axis

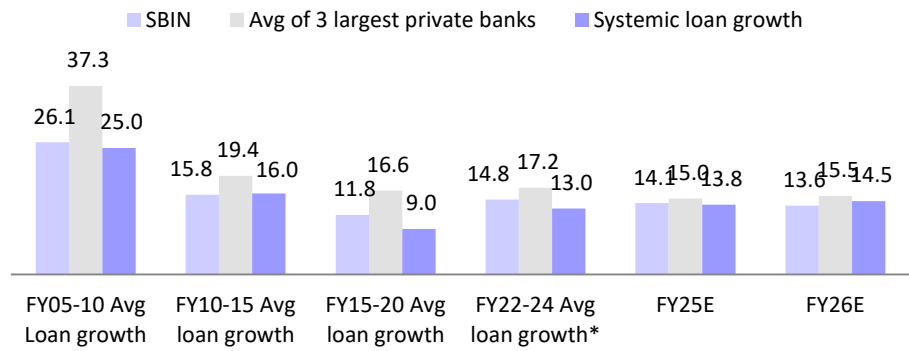
Source: Company, MOFSL

2. SBIN delivered 16.4% avg. credit growth over FY22-24, outpacing most peers

- SBIN delivered robust credit growth of average ~16.4% during FY22-24. The retail business has remained the key growth driver as it accounted for ~36% of the total loan book (vs. ~34% in FY21). On the wholesale front, SBIN is witnessing a healthy pick-up in corporate loan growth, led by improved demand and utilization even as the bank focuses on building a high-quality portfolio.
- Historically, there has been a significant credit growth differential between private banks and SBIN, and the bank’s recent performance indicates a substantial narrowing of this gap. In FY22-24, the difference in credit growth rates between SBIN and private banks (excluding HDFC Ltd.) narrowed to ~236bp. This underscores SBIN's improved underwriting and strategic focus on loan book expansion.
- The management expects loan book to grow ~13-15% over FY25, which is in line with the estimated systemic growth and only slightly lower than our estimated growth trend for top private banks.

Exhibit 6: SBIN’s loan growth in FY22-24 suggests narrowing of credit growth differential between private banks and SBIN

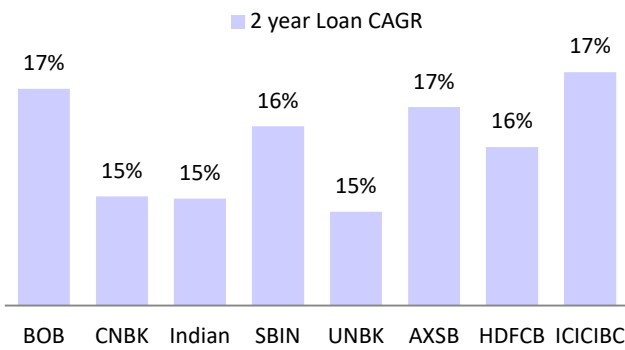
During FY22-24, average loan growth for SBI stood at 14.8% vs. 17.2% for three largest private banks, (excluding HDFC Ltd).



*excluding HDFC Ltd loan in system and private banks

Source: Company, MOFSL

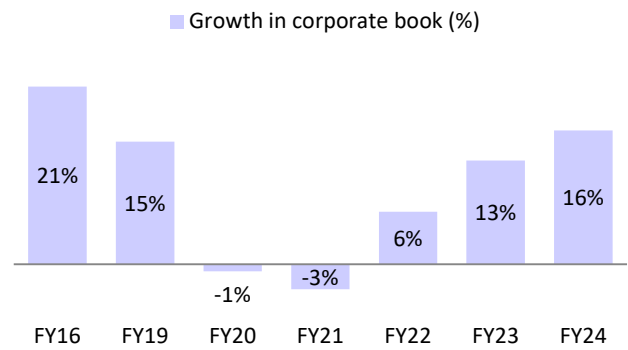
Exhibit 7: SBIN: FY22-24 loan CAGR defies size constraints



*Avg growth for HDFCB excluding HDFC Ltd

Source: MOFSL, Company

Exhibit 8: SBIN has shown revival in corporate growth in FY24



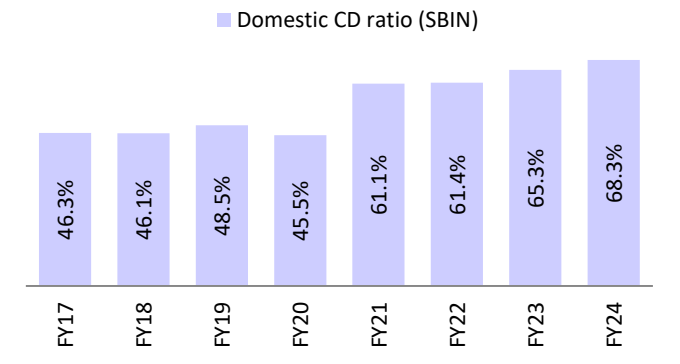
Growth was negative in FY17 and FY18 had a revival

Source: MOFSL, Company

3. Low CD ratio puts SBIN in enviable position – rate cycle still uncertain

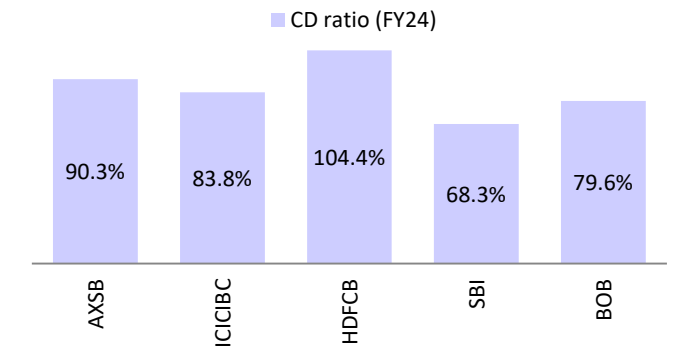
- The bank's low CD ratio, robust underwriting and a potential recovery in the corporate capex cycle place SBIN in an enviable position to deliver sustainable credit growth.
- SBIN’s domestic CD ratio currently stands at 68.3% vs. average of 75% for other five PSU banks under our coverage and a range of 84-104% for top three private banks.
- The regulator’s focus on improving the CD ratio and aligning loan growth accordingly may constrain the growth for certain private banks, thus further positioning SBIN favorably on the growth front.

Exhibit 9: SBIN domestic CD ratio stands at ~68% which is



Source: MOFSL, Company

Exhibit 10: ..significantly below most of its peers and top private banks



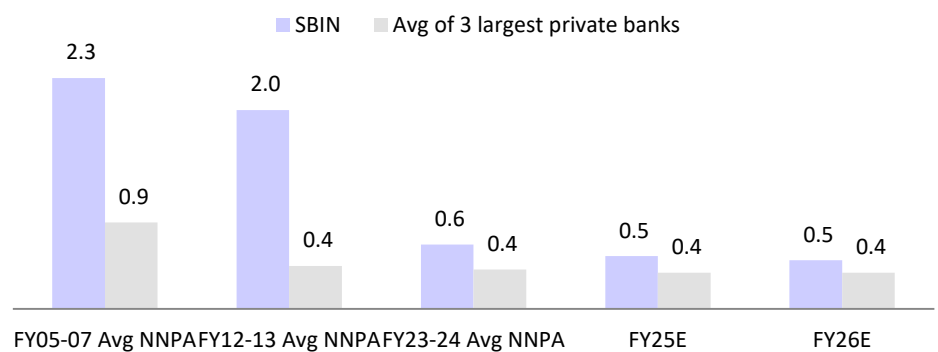
Source: MOFSL, Company

4. Asset quality metrics improve significantly backed by robust underwriting

- SBIN’s continued focus on improving its underwriting standards and strengthening its balance sheet has helped the bank consistently improve asset quality ratios. The bank’s NNPA ratio improved to 0.6% in FY24 and its coverage ratio stood at 74% (91.9% including TWO).
- SBIN's NNPA ratio is now comparable to that of large private banks, with the gap narrowing substantially from 143bp in FY05-07 to a mere 25bp in FY23-24.
- Historically, SBIN's PCR has lagged behind that of large private banks. During FY12-13, SBIN’s PCR stood at 58.6% vs. average of 77% for top private banks. However, with the consistent strengthening of its balance sheet, SBIN has significantly improved its PCR, reaching 74% in FY24 vs. average of ~76% for top private banks. Higher PCR, including TWO, at 91.9% further demonstrates SBIN's enhanced ability to benefit from continued recoveries and thus cover potential loan losses.
- We estimate SBIN’s NNPA ratio to decline to 0.5% by FY26E, thus aligning it with those of private banks. This improvement is expected to keep credit cost in check, thereby bolstering overall profitability.

Exhibit 11: NNPA gap between SBIN and private banks expected to narrow going ahead

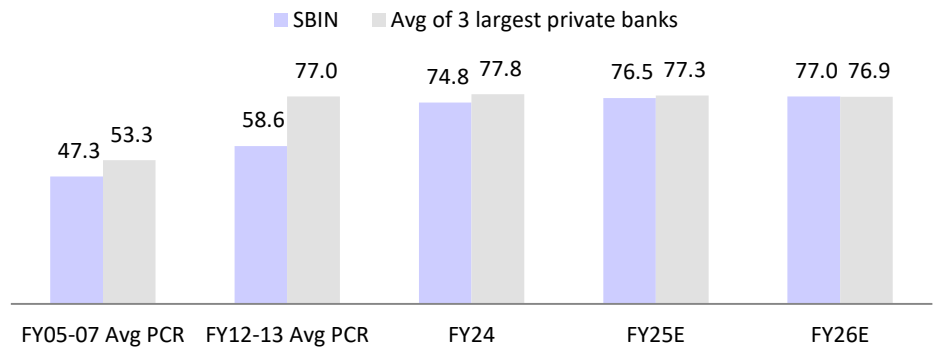
SBIN’s continued efforts in improving its underwriting and balance sheet strengthening have led to significant improvements in asset quality metrics



*HDFC, ICICI, Axis- 3 largest private banks

Source: Company, MOFSL

Exhibit 12: SBIN’s current PCR has improved to 74% comparable to private banks at 77.8%; estimate gap to further narrow over FY24-26E



*HDFC, ICICI, Axis- 3 largest private banks

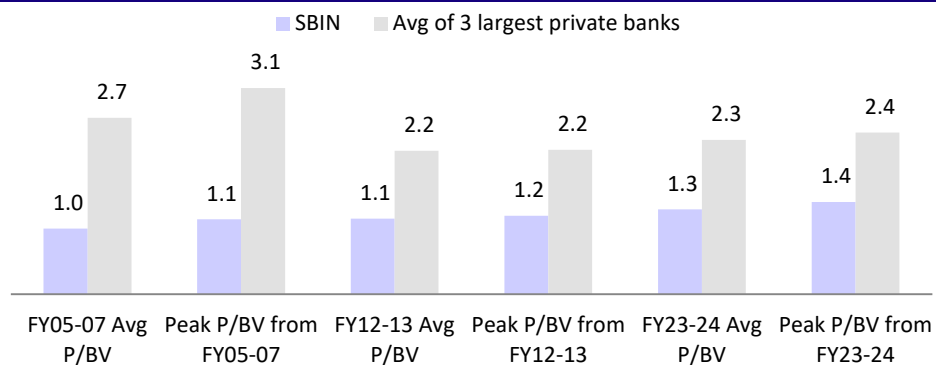
Source: Company, MOFSL

5. SBIN: Valuation gap narrows partly driven by significant de-rating in several private banks; SBIN still trades at 6.4x FY26E EPS

- Historical trading multiples will not be a right reflection of SBIN’s future valuations as the franchise has evolved considerably and is now performing as well as private banks on most metrics.
- We note that SBIN has historically traded at peak multiples of 1.1-1.2x in previous uptrends. This implies a discount of 190-195% vs. the trading multiples of top private banks during that period.
- The current valuation multiple at 1.4x is on the higher end; however, sustained profitability, further impetus on credit cycle and SBIN’s strong liquidity position the bank well to capitalize on growth opportunities.
- We, thus, believe that the ongoing operational improvements, digital initiatives and a solid asset quality outlook make SBIN a compelling investment opportunity for the next few years. SBIN currently trades at 1.2x FY26E ABV and 6.4x FY26E EPS, which looks inexpensive and offers room for continued performance.

Exhibit 13: SBIN currently trades at 1.1x FY26E BV (1.2x FY26E ABV), a 55% discount to average of top private banks

SBIN can see further re-rating even after 47% returns since Nov’23 as its P/BV is much lower than that of private banks, whereas SBIN is reporting RoE greater than that of three largest private banks.



Source: Company, MOFSL

SBIN's balance sheet size surpasses GDP of 174 countries

Estimate SBIN's balance sheet to see 11% CAGR over the medium term

- SBIN's balance sheet has witnessed a remarkable ascent, scaling to an impressive INR62t in FY24. The bank is thus positioned well to support the nation's growth as India has already become the fifth largest economy in the world and is growing at a fastest pace amongst the large economies. As per IMF projections, India's GDP ranking is going to further improve to amongst top-3 by FY27.
- Interestingly, we note that SBIN's balance sheet is now equivalent to 21% of India's GDP and surpasses the combined GDP of 174 countries. India's stable economic growth, supported by policy continuity, strong governance and continued reforms will enable SBIN to further expand its lead and play a pivotal role in India's economic landscape.
- The below list shows the 22 countries whose GDP is greater than SBIN's balance sheet size and some major countries from among 174 countries whose GDP is less than the balance sheet of SBIN.

Exhibit 14: Out of total 196 countries, SBIN's BS size is

Rank	Name of countries	GDP (USD b)
1	United States	28,781
2	China	18,533
3	Germany	4,591
4	Japan	4,110
5	India	3,937
6	United Kingdom	3,495
7	France	3,130
8	Brazil	2,331
9	Italy	2,328
10	Canada	2,242
11	Russia	2,057
12	Mexico	2,017
13	Australia	1,790
14	Korea	1,761
15	Spain	1,647

Source: IMF, World economic data

Exhibit 15: ...more than that of 174 countries

Rank	Name of countries	GDP (USD b)
16	Indonesia	1,476
17	Netherlands	1,143
18	Turkey	1,114
19	Saudi Arabia	1,106
20	Switzerland	938
21	Poland	845
22	Taiwan, China	803
23	SBIN's Balance sheet size	742
24	Belgium	655
26	Argentina	604
28	Thailand	549
29	Austria	541
31	UAE	528
33	Singapore	525
40	Hong Kong	407

Source: IMF, World economic data

The stage is becoming bigger: Assessing SBIN's performance vs global banks?

SBIN has delivered best-in-class RoE among large global banks

- Assessing SBIN's performance on key metrics vs. top global banks sheds light on its remarkable turnaround over the past few years. This analysis reveals that SBIN stands out not only in India but also on the global stage.
- SBIN has outshined its global peers with a best-in-class RoE alongside an impressive CAGR in loans over the past few years, demonstrating consistent growth and profitability amid dynamic market conditions.
- The bank has delivered ~44% returns over the past one year, ranking second among the 14 large global banks we have studied (refer Exhibit 16).
- Stronger return ratios and sustained growth momentum as India progresses on its ambition of becoming a developed nation by 2047 will keep investor interest in SBIN intact over the coming years. SBIN is well positioned to move up the global rankings and remains a compelling investment avenue.

Exhibit 16: SBIN has delivered the fastest loan and earnings growth vs. large global banks

Top 14 global banks	1Yr return (%)	3Yr return (%)	EPS CAGR (CY21-23)	Loans CAGR (CY21-23)
JP Morgan Chase & Co	42	11	3%	11%
Bank of America	36	1	-7%	5%
ICBC	9	8	-3%	6%
Wells Fargo	39	12	-1%	1%
Agricultural Bank of China	7	15	2%	9%
China Construction Bank	10	5	0%	7%
Bank of China-HK	19	17	-2%	7%
HSBC Holdings plc	17	25	36%	-5%
Royal Bank of Canada	18	10	-7%	3%
CommBank/CBA	31	12	-3%	1%
Mitsubishi UFJ	70	44	8%	-8%
Citigroup Inc	28	-3	-37%	1%
China Merchants Bank	1	-12	7%	2%
BNP Paribas	12	12	4%	1%
State Bank of India	44	94	39%	16%

Note: Global banks metrics are as on CY23, SBIN as on FY24

Source: Company, MOFSL

Exhibit 17: Global Banks: SBIN has delivered best-in-class RoE amongst global banks

Top 14 global banks	Market Cap (USD b)	RoA	RoE	P/BV (x)	PE (x)
JP Morgan Chase & Co	574	1.31	16.9	1.63	10.2
Bank of America	311	0.85	9.8	1.01	10.7
ICBC	254	0.86	10.7	0.50	4.9
Wells Fargo	203	1.00	11.0	1.07	9.4
Agricultural Bank of China	201	0.73	11.6	0.40	3.6
China Construction Bank	184	0.91	11.6	0.36	3.2
Bank of China-HK	172	0.76	10.1	0.36	3.7
HSBC Holdings plc	165	0.79	13.8	0.92	7.1
Royal Bank of Canada	150	0.74	13.8	1.44	10.6
CommBank/CBA	138	0.82	13.9	2.33	16.6
Mitsubishi UFJ	130	0.29	6.5	0.59	9.3
Citigroup Inc	118	0.38	4.2	0.52	15.0
China Merchants Bank	118	1.39	16.6	0.76	4.8
BNP Paribas	76	0.42	9.4	0.65	10.2
State Bank of India	89	1.00	18.80	1.40	8.5

Note: Global banks metrics are as on CY23, SBIN as on FY24

Source: Company, MOFSL

Deposit franchise robust with focus on retail deposits

Margins to remain broadly stable

SBIN deposit base grew 11% YoY to INR49.2t in FY24 and CASA mix stood at healthy 41%.

- SBIN’s deposit base grew 11% YoY to INR49.2t in FY24 despite tough competition in the sector. The bank does not foresee any challenges in garnering deposits and maintains its leadership position with a deposit market share of 24% in FY24.
- We estimate a healthy ~11% CAGR in deposits over FY24-26 as the bank maintains its focus on garnering granular retail deposits. The bank is already favorably positioned amid the current environment, with its domestic credit-deposit ratio at ~68% - significantly below most peers.
- SBIN does not expect much increase in deposit rates (though the rates have increased recently under shorter-tenure buckets), though rates may remain elevated in the near term. The bank expects NIMs to be broadly stable with twin levers such as CD ratio and MCLR repricing. The bank’s CD ratio remains under control, and the management expects to improve its domestic LDR to 75%. We, thus, estimate a ~10% CAGR in NII over FY24-26, supported by broadly stable margins.

Exhibit 18: We estimate 10% CAGR in NII over FY24-26E

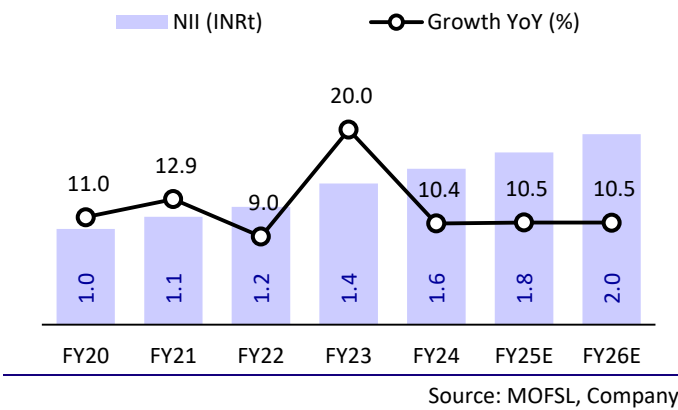


Exhibit 19: Estimate margins to remain broadly stable

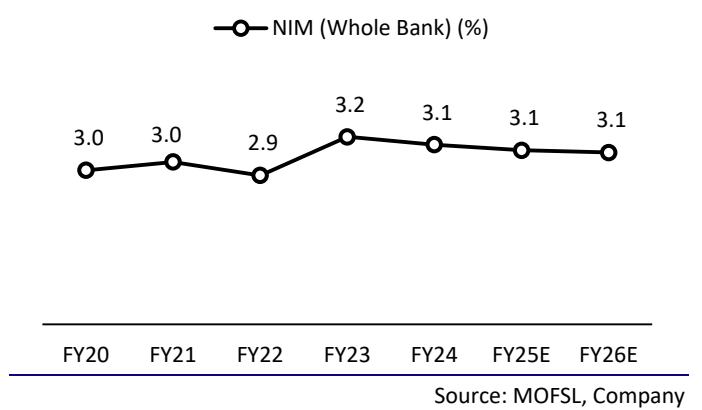


Exhibit 20: CASA ratio across major peers

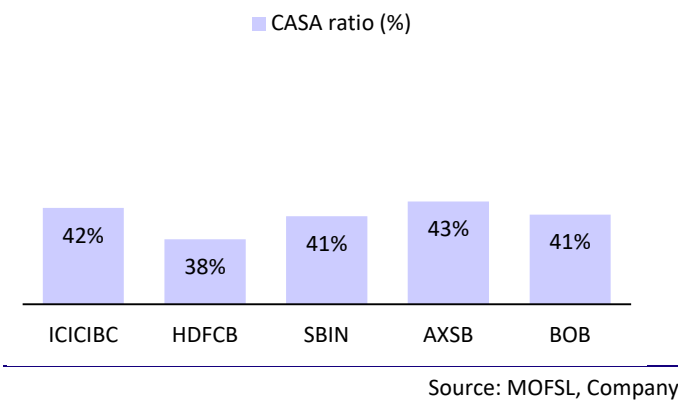
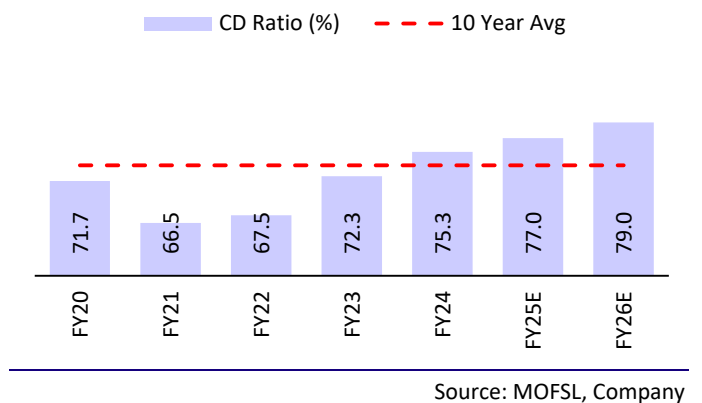


Exhibit 21: Estimate overall CD ratio to rise to ~79% by FY26E





Building strong digital capability

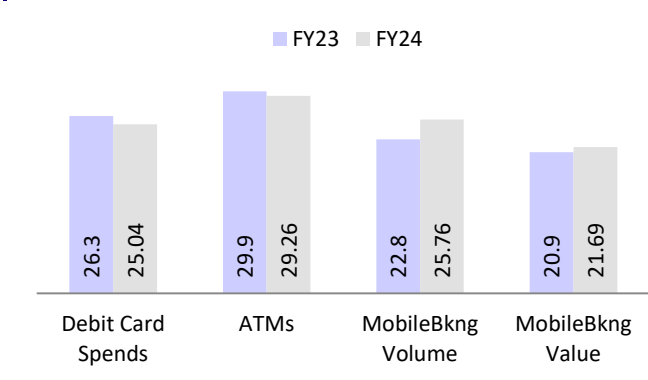
YONO continues to gain scale

- The YONO app, SBIN’s flagship digital offering, is helping the bank accelerate its digital footprint in all areas of operations. The primary objective of YONO is to create momentum in customer acquisition at a low cost and facilitate cross-sell opportunities for existing customers.
- SBIN rolled out YONO Krishi for the agriculture segment. The bank has also unveiled a similar offering for its corporate customers to cater to their varied needs seamlessly.
- Furthermore, SBIN’s digital transformation is not limited to retail banking but also encompasses corporate banking, with initiatives like ‘YONO for business,’ which provides comprehensive digital banking solutions to corporate clients.
- SBIN has more than 500m customers with ~74m YONO users. Average daily logins on YONO is >12.8m. YONO clocked ~13m registrations in FY24.

Digital leadership across channels

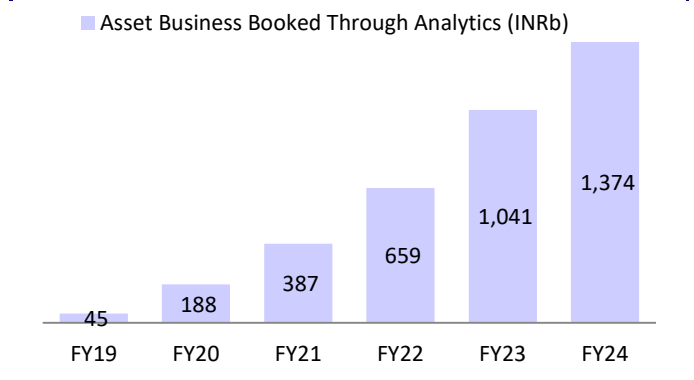
- SBIN has established leadership in debit card spending, POS terminals, ATMs, and mobile banking transactions (both in volume and value terms). Given its huge customer base and focus on continuous improvement in its digital experience, the bank will maintain its pole position in most segments.

Exhibit 22: Leadership position across channels: Mkt share



Source: Company, MOFSL

Exhibit 23: Robust growth in analytics-led business



Source: Company, MOFSL

- The bank has a 25% market share in remittances and successfully processed the peak volume of UPI transactions – ~120m transactions every day in FY24.
- SBIN’s ATM network accounted for ~29% of the country’s total ATM. Further, the bank had a 21.6% market share in mobile banking transactions in terms of value as of FY24.
- Due to the extensive use of analytics in sourcing/generating business, the bank is continuously increasing the size of the book generated through these mechanisms.
- **Pre-approved personal loan (PAPL) is a focus area** for the management as it generates higher growth with quality underwriting practices. Credit profiling too is relatively easier. Through YONO, **SBIN has started offering pre-approved digital 2W loans.**
- The bank has been increasingly adopting the use of analytics to offer digital loans and credit cards to customers, with appropriate credit limits, based on the borrower’s behavior.

Opex set to moderate; cost-ratios to improve gradually

Estimate C/I ratio to decline to ~51% by FY26E vs. 59% in FY24

- SBIN incurred high opex as it made additional provisions for a 17% wage hike settlement and also provided for one-off pension provisions. The bank thus made total provisions of INR158.8b toward arrears of wages due for the revision in FY24. The C/I ratio thus stood on the higher side at ~59% in FY24.
- With the full impact of wage revision/pension already taken in FY24, we estimate overall wage bill to moderate significantly to INR650-700b in FY25. We thus expect cost ratios to moderate to 51% from 59% in FY24.
- Further, the rationalization of branches with focus on increasing the business per branch and rising usage of digital channels should boost YONO's operating efficiency, thus enabling a gradual moderation in cost ratios.

Exhibit 24: Opex grew higher at 28% due to wage revision

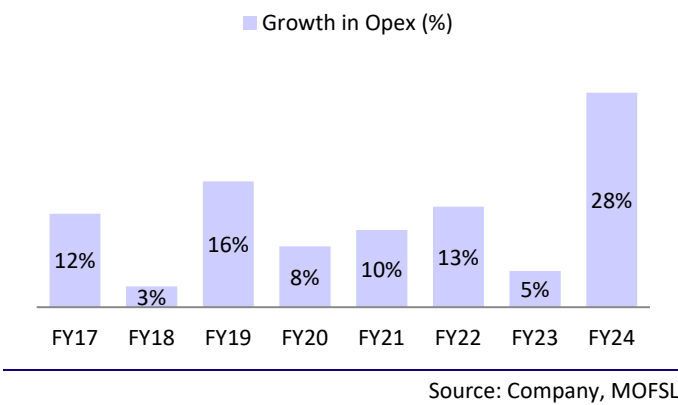


Exhibit 25: Provision for employees increased to INR783b due to wage revision

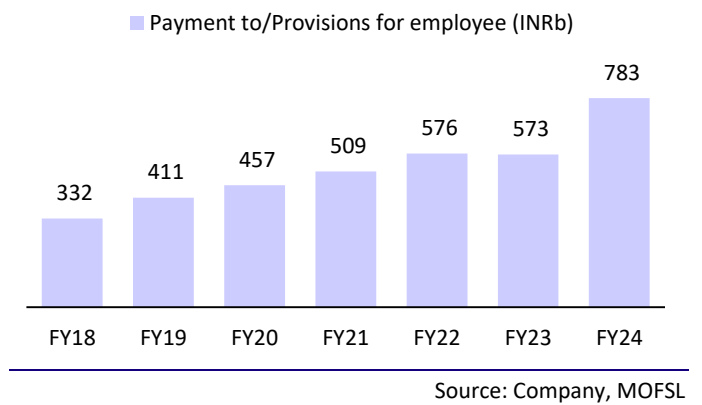


Exhibit 26: SBIN's employee count remains in control while balance sheet continues to expand

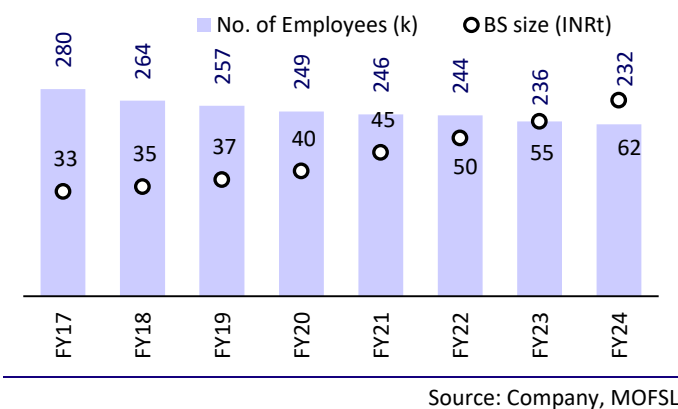
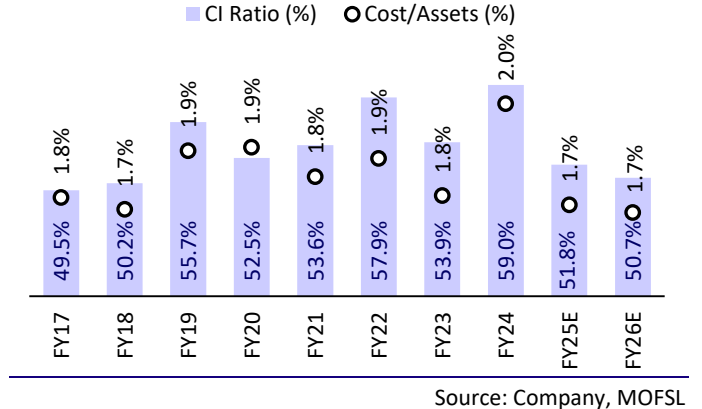


Exhibit 27: Estimate C/I ratio to fall to ~51% by FY26E and gradually fall thereafter



Asset quality robust; estimate credit cost to stay benign

Low SMA + restructured book to drive controlled slippages

SBIN's slippage ratio at 0.6% during FY24 is the lowest among top banks

- SBIN's asset quality has improved steadily, supported by healthy underwriting and continued recovery from the TWO pool. It has reported healthy recoveries from their large written-off asset pool, which, along with controlled slippages, has enabled consistent improvements in asset quality ratios. The bank's GNPA/NNPA ratios moderated to 2.24%/0.57% in 4QFY24, while the PCR stood at 75% (91.9% including TWO).
- The bank reported a best-in-class slippage rate of **0.6% for FY24 – one of the best among peer banks**. The bank's restructured book stood at INR173b (0.5% of loans). Besides, the SMA pool for the bank also moderated to 9bp (lowest among peers), which will keep incremental slippages in check. The bank has conservatively guided for controlled credit cost at <50bp and the management is making efforts to keep it at 25-30bp.
- We believe that improvement in underwriting standards, negligible SMA book, steady recovery from written-off accounts and higher provisions on stressed accounts should drive sustainable asset quality performance. We thus estimate GNPA/NNPA ratios to moderate to 1.97%/0.48% by FY26E and credit cost to undershoot long-term trends at ~40bp over FY25-26E vs. ~20bp in FY24.

Exhibit 28: GNPA to decline to ~2.0%; PCR to remain healthy

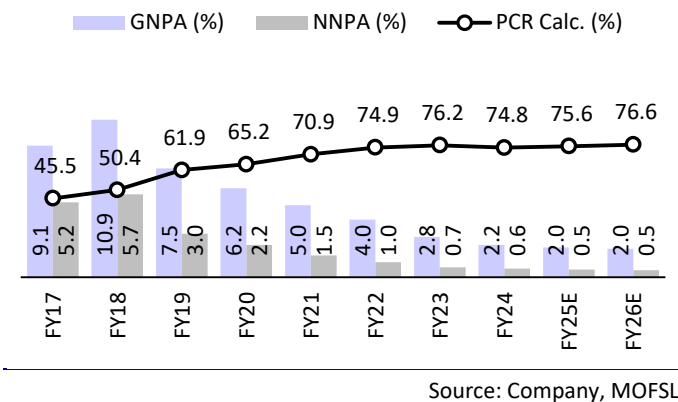


Exhibit 29: Estimate credit cost to rise but remain in control

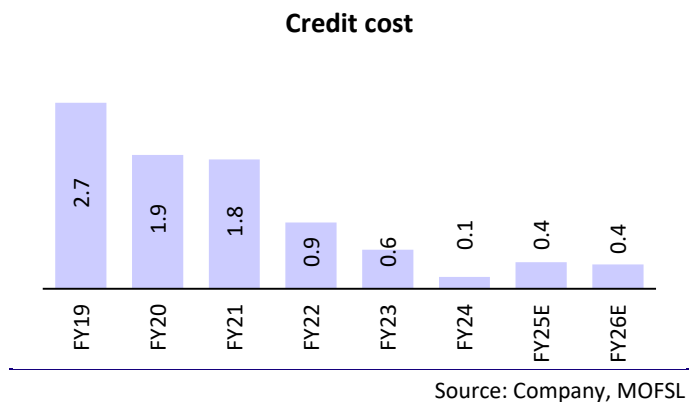


Exhibit 30: Estimate slippage ratio to remain under control

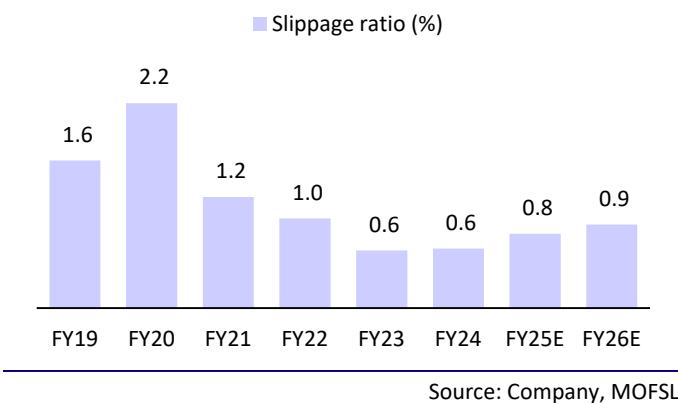


Exhibit 31: SBIN's slippage rate remains lowest among peers

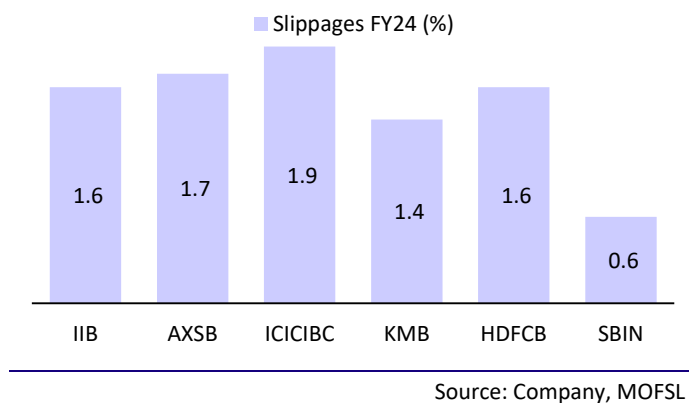
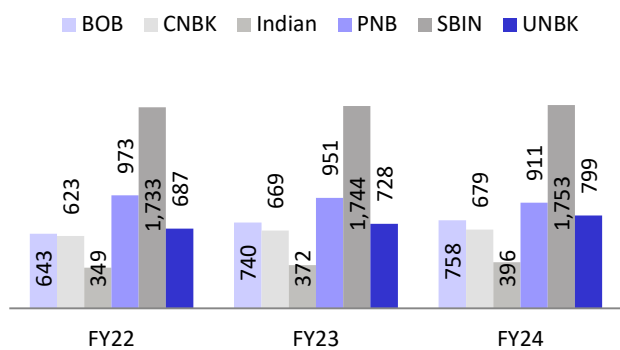
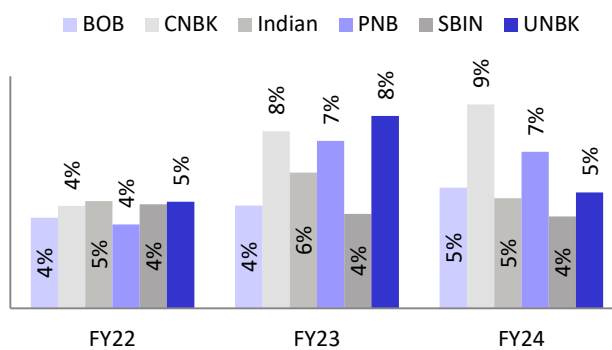


Exhibit 32: TWO pool across PSU banks



Source: Company, MOFSL

Exhibit 33: Recovery from NPA as a % of TWO across banks



Source: Company, MOFSL

Exhibit 34: Trend in PCR (incl TWO) saw a healthy trend across PSU banks

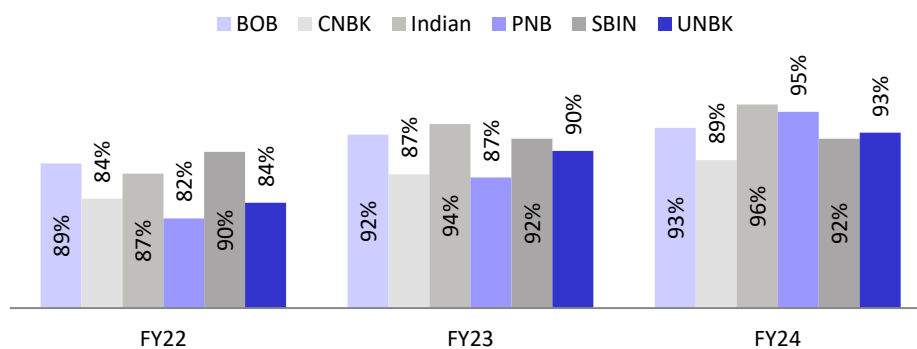


Exhibit 35: SMA book of SBIN remains lowest among peers

INR b	Restructured book	Restructured book			SMA1 & 2 book		
		Absolute	Mar'22	Mar'23	Mar'24	Mar'22	Mar'23
BOB	NA	2.44	1.50	NA	0.44	0.32	0.20
SBIN	172.8	1.13	0.80	0.47	0.13	0.10	0.09
INBK	86.0	4.73	2.51	1.67	0.93	0.54	0.47
PNB	NA	2.36	1.32	NA	0.02	0.01	0.15
UNBK	133.7	2.99	2.2	1.48	0.09	0.45	0.26
CBK	NA	2.77	NA	NA	0.7	0.4	0.53

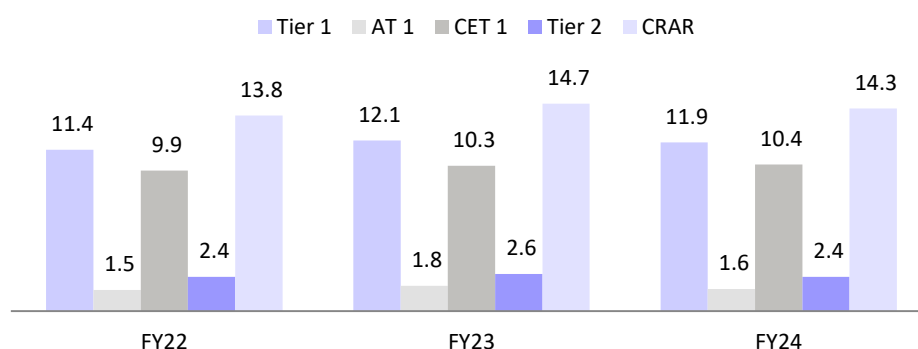
Source: Company, MOFSL

Restructured book stands lower at 47bp in Mar'24 vs. 80bp in Mar'23.

CET-1 remains comfortable; strong internal accruals to drive growth

- SBIN has delivered steady growth for the past few years even as the bank has not raised any capital over the past seven years. A strong pick-up in profitability and controlled RWA growth have enabled the bank to grow its balance sheet without consuming much capital.
- In fact, over FY22-24, SBIN reported a 42bp expansion in its CET-1 even as it reported a 16% CAGR in loans and also bore the impact of the increase in risk-weight on its large unsecured loan (X-press loan portfolio at 9.2% of overall loans) and NBFC loans.
- The bank's CET-1 has, thus, improved to 10.36% in FY24 and the bank remains well positioned to deliver healthy loan growth on the back of strong internal accruals as RoE sustains at ~19%.
- SBIN has incubated and led many successful and formidable subsidiaries, which it can monetize over the coming years as and when there is a need for any capital requirement.
- The bank also owns a 26.13% stake in Yes Bank and the bank has received the government's approval to divest its entire stake, which is currently valued at INR192b after the lock-in period, which ended in Mar'23. This will enable a healthy release of capital for SBIN and bolster its capitalization levels by ~50bp.

Exhibit 36: SBIN's CAR stood at healthy ~14%, while CET-1 improved to 10.4%



Valuation and view

- SBIN has followed a stringent provisioning policy and strengthened its balance sheet by creating higher provisions. It raised its PCR (including TWO) to ~92% in 4QFY24 (from 65% in 1QFY18) and held a (~90%) provision coverage on corporate NPAs.
- The bank has one of the best liability franchises (CASA mix: ~41%). This puts SBIN in a better position to manage pressure on yields and support margins to a large extent in a rising interest rate scenario.
- Headline asset quality improved in 4Q, as fresh slippages declined to INR40b (0.5% of loans). GNPA/NNPA ratios declined to 2.24%/0.57% in 4QFY24 as the rate of reductions outpaced slippages. We expect slippages to remain under control going forward and estimate a credit cost of ~40bp over FY25-26.
- Among PSU banks, SBIN remains the best play on a gradual recovery in the Indian economy, with a healthy specific PCR (~75%), Tier I of ~11.9%, a strong liability franchise, and improved core operating profitability.
- **BUY with a TP of INR1,015:** SBIN remains well positioned to deliver sustainable growth with high profitability, led by healthy loan growth and controlled opex and provisions. The management has guided for broadly stable margins going forward as the bank has levers in place (CD ratio, MCLR re-pricing) to mitigate the impact of a high cost of deposits. SBIN is well-positioned to sustain its growth trajectory, supported by a low CD ratio, strong underwriting and continued momentum in YONO. Its asset quality performance remains strong with consistent improvements in headline asset quality ratios. SBIN is one of our preferred ideas in the sector. We estimate a 15% CAGR in net profit over FY24-26E, with FY26E RoA/RoE of ~1.1%/18.5%. **Reiterate BUY with a revised TP of INR1,015 (1.5x FY26E ABV + INR235 from subs).**

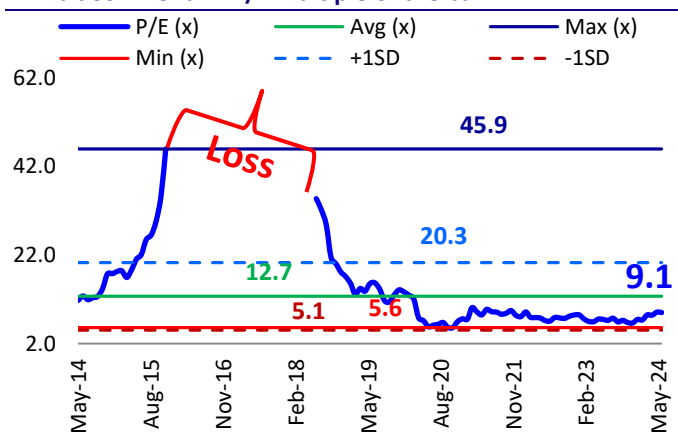
Exhibit 37: Chronology of our top-idea notes on SBIN and PSU Banking sector notes over past few years

Sl no.	Date	Title	SBIN Price	SBIN TP	Report Link
1	10-May-24	❖ Strong performance; earnings continue to scale new highs	820	925	Report link
2	26-Feb-24	❖ Financials: PSBs: Sustained profitability to drive stock performance	759	860	Report link
3	15-Feb-24	❖ Earnings to gain pace in FY25 after opex blip	743	860	Report link
4	19-Dec-23	❖ Public Sector Banks: Well poised for Re-rating 2.0; 1% RoA – from aspirational to sustainable; valuations remain attractive	649	800	Report link
5	30-Nov-23	❖ Business outlook steady; internal accruals to support growth momentum	565	700	Report link
6	17-Jun-23	❖ Balance sheet strengthens further; RoA/RoE surpass long-term average	571	700	Report link
7	21-Mar-23	❖ Margin outlook positive; aiming for sustainable RoA of >1%	505	725	Report link
8	16-Jan-23	❖ Public Sector Banks: The Homecoming of RoA!	600	735	Report link
9	22-Nov-22	❖ Earnings momentum on track; margin outlook positive; Expects loan growth to sustain at 14-16% in FY23	607	700	Report link
10	19-Jul-22	❖ Is 450 the new 250?	498	600	Report link
11	13-Jun-22	❖ Well poised to sustain the growth momentum	446	600	Report link
12	24-Mar-22	❖ Well on track to achieve profitability goals	487	675	Report link
13	20-Aug-21	❖ PPOP conversion to PAT gaining traction; asset quality resilient	407	600	Report link
14	08-Jun-21	❖ Balance sheet fortification continues; earnings to gain pace	427	530	Report link
15	11-Nov-20	❖ Asset quality steady; PPOP->PAT conversion set to improve	234	300	Report link
16	22-Jun-20	❖ Deposit share improves further; Retail loans grow 15% YoY	188	280	Report link

Exhibit 38: SBIN: SOTP-based valuation

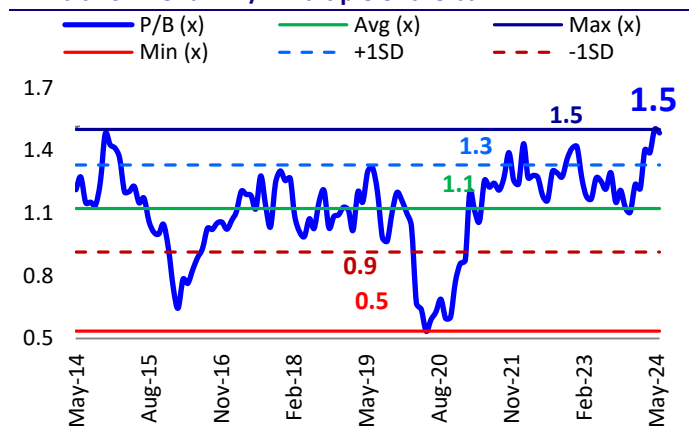
Name	Stake (%)	Value for SBIN (INRb)	Value per Share (at our PT)	% of total value	Rationale
SBIN Bank	100	6,957	780	77	1.2x FY26E ABV
Life insurance	55	961	108	11	2.3x FY26E EV
Cards	69	622	70	7	23x FY26E PAT
Asset management	63	483	54	5	30x FY26E PAT
General insurance	70	82	9	1	25x FY26E PAT
YES Bank	26	184	21	2	Based on CMP
Capital Market/DFHI/Others		292	33	3	
Total Value of Subs		2,625	294	29	
Less: 20% holding disc		525	59	6	
Value of Subs (Post Holding Disc)		2,100	235	23	
Target Price		9,057	1,015		

Exhibit 39: Trend in P/E multiple of the bank



Source: MOFSL, Company

Exhibit 40: Trend in P/B multiple of the bank



Source: MOFSL, Company

Exhibit 41: DuPont Analysis: Estimate RoA to improve gradually over FY25-26E

Y/E MARCH	FY20	FY21	FY22	FY23	FY24	FY25E	FY26E
Interest Income	6.74	6.25	5.79	6.32	7.10	7.31	7.30
Interest Expense	4.17	3.64	3.25	3.57	4.36	4.61	4.56
Net Interest Income	2.57	2.61	2.54	2.76	2.73	2.70	2.74
Fee income	0.96	0.88	0.78	0.72	0.68	0.62	0.60
Trading and others	0.22	0.14	0.07	-0.03	0.20	0.22	0.24
Non-Interest income	1.19	1.03	0.85	0.70	0.88	0.84	0.84
Total Income	3.76	3.63	3.39	3.45	3.62	3.54	3.58
Operating Expenses	1.97	1.95	1.96	1.86	2.13	1.83	1.81
Employee cost	1.20	1.20	1.21	1.09	1.34	1.04	1.02
Others	0.77	0.75	0.75	0.77	0.80	0.79	0.79
Operating Profit	1.79	1.69	1.43	1.59	1.48	1.70	1.77
Core Operating Profit	1.56	1.54	1.36	1.62	1.28	1.48	1.53
Provisions	1.13	1.04	0.51	0.31	0.08	0.23	0.24
PBT	0.66	0.65	0.91	1.28	1.40	1.47	1.52
Tax	0.28	0.17	0.25	0.32	0.35	0.37	0.39
RoA	0.38	0.48	0.67	0.96	1.04	1.10	1.14
Leverage (x)	18.9	19.4	19.6	18.9	18.0	17.2	16.3
RoE	7.2	9.3	13.0	18.1	18.8	18.8	18.5

Exhibit 42: SBI standalone and its subsidiaries earnings

Total Consol. earnings of
SBIN grew 23% YoY in FY24

	4QFY23	3QFY24	4QFY24	FY23	FY24	YoY gr. (%)	QoQ gr. (%)
Stand bank	166.9	91.6	207.0	502.3	610.8	21.6	125.9
SBI Life	7.8	3.2	8.1	17.2	18.9	10.0	151.9
SBI Funds Management	3.3	5.4	5.8	13.3	20.6	55.0	6.4
SBI cards	6.0	5.5	6.6	22.6	24.1	6.7	20.8
SBI General	0.6	0.8	1.1	1.8	2.4	30.4	40.0
SBI Caps	1.3	4.3	7.4	7.3	16.3	124.9	73.2
Total	185.8	110.8	235.9	564.5	693.1	22.8	112.9

Source: Company, MOFSL

Financials and valuations

Income Statement								(INRb)
Y/E March	FY19	FY20	FY21	FY22	FY23	FY24	FY25E	FY26E
Interest Income	2,428.7	2,573.2	2,651.5	2,754.6	3,321.0	4,151.3	4,750.7	5,245.0
Interest Expense	1,545.2	1,592.4	1,544.4	1,547.5	1,872.6	2,552.5	2,995.6	3,275.9
Net Interest Income	883.5	980.8	1,107.1	1,207.1	1,448.4	1,598.8	1,755.1	1,969.1
Change (%)	18.0	11.0	12.9	9.0	20.0	10.4	9.8	12.2
Non-Interest Income	367.7	452.2	435.0	405.6	366.2	516.8	542.7	602.4
Total Income	1,251.2	1,433.1	1,542.1	1,612.7	1,814.6	2,115.6	2,297.7	2,571.4
Change (%)	4.7	14.5	7.6	4.6	12.5	16.6	8.6	11.9
Operating Expenses	696.9	751.7	826.5	934.0	977.4	1,248.6	1,191.1	1,303.2
Pre Provision Profits	554.4	681.3	715.5	678.7	837.1	867.0	1,106.6	1,268.3
Change (%)	-6.8	22.9	5.0	-5.1	23.3	3.6	27.6	14.6
Core Provision Profits	522.9	595.6	655.2	646.5	850.7	748.6	964.5	1,097.8
Change (%)	13.5	13.9	10.0	-1.3	31.6	-12.0	28.8	13.8
Provisions (excl tax)	531.3	430.7	440.1	244.5	165.1	49.1	151.5	175.2
Exceptional Items (Exp)	NA	NA	NA	0.0	NA	0.0	NA	NA
PBT	23.1	250.6	275.4	434.2	672.1	817.8	955.0	1,093.1
Tax	14.5	105.7	71.3	117.5	169.7	207.1	241.6	276.5
Tax Rate (%)	62.6	42.2	25.9	27.1	25.3	25.3	25.3	25.3
PAT	8.6	144.9	204.1	316.8	502.3	610.8	713.4	816.5
Change (%)	-113.2	1,580.3	40.9	55.2	58.6	21.6	16.8	14.5
Cons. PAT post MI	23.0	197.7	224.1	353.7	556.5	670.9	797.7	934.5
Change (%)	-150.5	759.6	13.3	57.9	57.3	20.6	18.9	17.2
Balance Sheet								
Y/E March	FY19	FY20	FY21	FY22	FY23	FY24	FY25E	FY26E
Share Capital	9	9	9	9	9	9	9	9
Reserves & Surplus	2,200	2,311	2,530	2,792	3,267	3,764	4,346	5,002
Net Worth	2,209	2,320	2,539	2,801	3,276	3,772	4,355	5,011
Deposits	29,114	32,416	36,813	40,515	44,238	49,161	54,421	60,135
Change (%)	7.6	11.3	13.6	10.1	9.2	11.1	10.7	10.5
of which CASA Dep	12,976	14,337	16,713	18,036	18,874	19,614	22,313	25,076
Change (%)	7.8	10.5	16.6	7.9	4.7	3.9	13.8	12.4
Borrowings	4,030	3,147	4,173	4,260	4,931	5,976	6,249	6,907
Other Liab. & Prov.	1,456	1,631	1,820	2,299	2,725	2,888	3,148	3,431
Total Liabilities	36,809	39,514	45,344	49,876	55,170	61,797	68,173	75,484
Current Assets	2,225	2,511	3,430	3,946	3,079	3,108	3,083	3,312
Investments	9,670	10,470	13,517	14,814	15,704	16,713	17,800	18,992
Change (%)	-8.9	8.3	29.1	9.6	6.0	6.4	6.5	6.7
Loans	21,859	23,253	24,495	27,340	31,993	37,040	42,262	48,010
Change (%)	13.0	6.4	5.3	11.6	17.0	15.8	14.1	13.6
Fixed Assets	392	384	384	377	424	426	447	479
Other Assets	2,663	2,896	3,518	3,399	3,971	4,510	4,581	4,691
Total Assets	36,809	39,514	45,344	49,876	55,170	61,797	68,173	75,484
Asset Quality								
GNPA	1,728	1,491	1,264	1,120	909	843	865	943
NNPA	659	519	368	282	217	212	204	217
Slippages (INR m)		498	286	250	184	203	317	406
GNPA Ratio	7.53	6.15	4.98	3.98	2.78	2.2	2.0	1.9
NNPA Ratio	3.01	2.23	1.50	1.03	0.68	0.6	0.5	0.5
Slippage Ratio	1.6	2.2	1.2	1.0	0.6	0.6	0.8	0.9
Credit Cost	2.7	1.9	1.8	0.9	0.6	0.1	0.4	0.4
PCR (Excl Tech. W/O)	61.9	65.2	70.9	74.9	76.2	74.8	76.5	77.0

E: MOFSL Estimates

Financials and valuations

Ratios

Y/E March	FY19	FY20	FY21	FY22	FY23	FY24	FY25E	FY26E
Yield and Cost Ratios (%)								
Avg. Yield-Earning Assets	7.8	7.7	7.2	6.7	7.2	8.1	8.2	8.2
Avg. Yield on loans	7.8	8.0	7.2	6.6	7.5	8.3	8.6	8.4
Avg. Yield on Investments	7.5	6.9	6.8	6.1	6.4	6.8	6.9	6.9
Avg. Cost-Int. Bear. Liab.	4.8	4.6	4.0	3.6	4.0	4.9	5.2	5.1
Avg. Cost of Deposits	5.0	4.8	4.1	3.7	3.8	4.7	4.9	4.9
Interest Spread	2.9	3.1	3.1	3.0	3.2	3.2	3.1	3.0
Net Interest Margin	2.8	3.0	3.0	2.9	3.2	3.1	3.1	3.1

Capitalization Ratios (%)

CAR	12.8	13.3	14.0	13.8	14.7	14.3	13.9	13.9
Tier I	10.8	11.2	11.7	11.4	12.1	11.9	11.6	11.8
Tier II	2.1	2.1	2.3	2.4	2.6	2.4	2.3	2.1

Business and Efficiency Ratios (%)

Loans/Deposit Ratio	75.1	71.7	66.5	67.5	72.3	75.3	77.7	79.8
CASA Ratio	44.6	44.2	45.4	44.5	42.7	39.9	41.0	41.7
Cost/Assets	1.9	1.9	1.8	1.9	1.8	2.0	1.7	1.7
Cost/Total Income	55.7	52.5	53.6	57.9	53.9	59.0	51.8	50.7
Cost/Core Income	57.1	55.8	55.8	59.1	53.5	62.5	55.3	54.3
Int. Expense./Int. Income	63.6	61.9	58.2	56.2	56.4	61.5	63.1	62.5
Fee Income/Total Income	26.9	25.6	24.3	23.2	20.9	18.8	17.4	16.8
Non Int. Inc./Total Income	29.4	31.6	28.2	25.2	20.2	24.4	23.6	23.4
Empl. Cost/Total Expense	58.9	60.8	61.6	61.6	58.6	62.7	56.9	56.4
CASA per branch (INR m)		647.5	752.2	810.0	842.4	870.1	951.8	1,018.7
Deposits per branch (INR m)		1,464.1	1,656.8	1,819.6	1,974.5	2,180.9	2,321.3	2,442.9
Busi. per Empl. (INR m)		223.2	249.6	277.8	323.2	371.1	404.0	442.7
NP per Empl. (INR lac)		5.8	8.3	13.0	21.3	26.3	29.8	33.4

Profitability Ratios and Valuation

RoE	0.4	7.2	9.3	13.0	18.1	18.8	18.8	18.5
RoA	0.0	0.4	0.5	0.7	1.0	1.0	1.1	1.1
RoRWA	0.0	0.7	0.9	1.2	1.7	1.8	1.8	1.8
Consolidated RoE	1.0	7.9	8.2	11.8	16.2	16.7	17.5	17.7
Consolidated RoA	0.1	0.5	0.5	0.7	1.0	1.1	1.1	1.2
Book Value (INR)	232	245	270	299	350	406	471	544
Change (%)	0.9	5.6	10.0	10.9	16.9	15.9	16.1	15.6
Price-BV (x)	2.4	2.2	2.0	1.8	1.6	1.4	1.2	1.0
Consol BV (INR)	248	267	294	328	385	448	523	624
Change (%)	2.0	7.7	10.3	11.5	17.4	16.3	16.8	19.2
Price-Consol BV (x)	3.2	2.9	2.7	2.4	2.0	1.7	1.5	1.3
Adjusted BV (INR)	170	187	221	256	311	365.3	432.4	506.0
Price-ABV (x)	3.2	2.9	2.5	2.1	1.8	1.5	1.3	1.1
Adjusted Consol BV	192	212	250	289	350	411	487	586
Price-Consol ABV (x)	4.1	3.7	3.1	2.7	2.2	1.9	1.6	1.3
EPS (INR)	1.0	16.2	22.9	35.5	56.3	68.4	79.9	91.5
Change (%)	-112.6	1,580.3	40.9	55.2	58.6	21.6	16.8	14.5
Price-Earnings (x)	568.1	33.8	24.0	15.5	9.8	8.0	6.9	6.0
Consol EPS (INR)	2.6	22.1	25.1	39.6	62.4	75.2	89.4	104.7
Change (%)	-148.2	759.6	13.3	57.9	57.3	20.6	18.9	17.2
Price-Consol EPS (x)	303.1	35.3	31.1	19.7	12.5	10.4	8.7	7.5
Dividend Per Share (INR)	0.0	0.0	4.0	7.1	11.3	13.7	17.4	18.0
Dividend Yield (%)	0.0	0.0	0.5	0.9	1.4	1.8	2.2	2.3

E: MOFSL Estimates

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NOTES

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